

CONSTRUCTION RISK

*and Insurance Specialist*

6 CE credits per course

## CONSTRUCTION RISK AND INSURANCE SPECIALIST – CRIS®

IIAT and International Risk Management Institute have partnered to bring you the Construction Risk and Insurance Specialist program developed by IRMI to make it easier for insurance agents, CSRs and risk managers to gain specialized expertise in construction insurance and risk management.

**Anyone who designs, sells, buys or underwrites construction insurance programs should take these courses.**



### THE COURSES

**Commercial Liability Insurance for Contractors**

**Contractual Risk Transfer in Construction**

**Workers' Compensation for Contractors**

**Property Insurance for Contractors**

**Commercial Auto, Surety, CIPs and Miscellaneous Lines**

Each course is:

9 a.m. – 4 p.m. • 6 CE credits • \$185 members/\$370 nonmembers



**Independent  
Insurance**  
Agents of Texas

IIAT Education

## What are the benefits of the CRIS program?

CRIS is more than a program. It's an investment in your professional development. You will get the tools you need to gain job satisfaction and meet your goals for top professional performance. The CRIS designation will lead to:

- improved confidence and assurance in selling insurance and servicing professionals who sell or underwrite insurance for contractors
- greater knowledge to make better insurance and risk management decisions
- increased sales and client satisfaction

## How can I obtain the CRIS designation?

You must complete the five basic- to intermediate-level insurance and risk management courses focused on the needs of construction projects and contractors. Each 6-hour course is being offered in Dallas, Houston and San Antonio.

After taking each course, you must take and pass an online exam with a minimum score of 70 percent. The open-book exam has 50 multiple-choice questions with a pause button that allows you to stop the test at any time to save your answers. There is an online review test for each exam with approximately 25 multiple-choice questions.

*Note: Participants not seeking the designation are NOT required to take the exams.*

Once all of the examinations are passed, a certificate will be issued, conferring the CRIS designation.

## Maintaining the designation

Once you have your CRIS designation, you must continue your commitment to professional development by participating in at least seven hours of approved CRIS CE during the initial 24 months and every 12 months thereafter. This can be satisfied through just one additional online CE course or by attending approved seminars and conferences.

## Facts about becoming a CRIS

- Students may take classes in whatever order meets their needs.
- Registering for any of the required classes automatically registers students as working towards their CRIS designation.

## THE COURSES

### **Commercial Liability Insurance for Contractors**

This course provides a general overview of standard commercial general liability insurance and umbrella liability insurance, with specific attention to provisions that most affect coverage or create problems for some or all contractors. It covers elements required to trigger coverage, application of standard policy exclusions and various standard endorsements, all within a construction context. Suggestions for modifying coverage to address potential coverage gaps and other problematic provisions are provided where appropriate.

- Austin – April 17, 2012
- Dallas – April 17, 2012
- Houston – April 24, 2012

### **Contractual Risk Transfer in Construction**

This course reviews the ways in which risk is allocated in construction contracts. In addition to a technical review of the types of techniques available, this course examines strategies for maximizing the effectiveness of risk transfers in construction contracts. Topics include indemnification provisions, waivers of subrogation, and limitations of liability, insurance requirements, and some of the key areas of risk allocation in standard construction contracts. Tips for writing and negotiating fair and effective insurance requirements are provided where appropriate, as well as for verifying compliance with these requirements.

- Austin – May 1, 2012
- Dallas – May 15, 2012
- Houston – May 22, 2012

### **Workers' Compensation for Contractors**

This course provides a general overview of standard workers' compensation and employers' liability insurance, with specific attention to provisions that most affect coverage or create problems for some or all contractors. In addition to the standard policy provisions, key statutes that impact contractors workers' compensation exposure and costs, such as independent contractor liability, employee leasing, overtime pay and various federal acts, are also addressed. Suggestions for modifying coverage to address potential coverage gaps and other problematic provisions are provided where appropriate.

- Austin – June 21, 2012
- Dallas – June 1, 2012
- Houston – June 19, 2012

### **Property Insurance for Contractors**

This course focuses on builders' risk and contractors' equipment insurance, including suggestions for maximizing the effectiveness of the coverage. It also includes a review of important concepts with respect to insuring the contractor's office or other permanent property. Topics include covered and excluded property, covered and excluded perils, covered parties, and alternative methods of reporting covered values. Various policy provisions that impact the scope of coverage – such as subrogation, occupancy and cancellation – are also examined. Suggestions for modifying coverage to address potential coverage gaps and other problematic provisions are provided where appropriate.

- Austin – July 24, 2012
- Dallas – July 10, 2012
- Houston – July 10, 2012

### **Commercial Auto, Surety, CIPs and Miscellaneous Lines**

This course reviews the various types of insurance often needed by contractors that are not covered in the other core courses. This includes auto liability and physical damage, professional liability, pollution liability, employment practices liability and directors and officers liability insurance. It also provides a basic review of claims-made and occurrence coverage triggers, wrap-up or controlled insurance programs (CIPs), and surety bonds.

- Austin – August 28, 2012
- Dallas – August 7, 2012
- Houston – August 16, 2012

## CRIS Courses

	Austin Norris Conference Cntr. 2525 W. Anderson Ln.	Dallas Addison Conference Cntr. 15650 Addison Rd.	Houston Norris Conference Cntr. Westchase 9990 Richmond Ave., Ste. 102
<b>Commercial Liability Insurance for Contractors</b>	April 17	April 17	April 24
<b>Contractual Risk Transfer in Construction</b>	May 1	May 15	May 22
<b>Workers' Compensation for Contractors</b>	June 21	June 1	June 19
<b>Property Insurance for Contractors</b>	July 24	July 10	July 10
<b>Commercial Auto, Surety, CIPs and Miscellaneous Lines</b>	Aug. 28	Aug. 7	Aug. 16

## 4 WAYS TO REGISTER

**ONLINE:** iiat.org

**PHONE:** Call 800.880.7428, 8 a.m.–5 p.m. Monday through Friday to register with credit card.

**FAX:** Dial 512.469.9512 any time and charge registration to credit card.

**MAIL:** Send registration form to: IIAT, P.O. Box 142363, Austin, TX 78714-2363

**SPACE IS LIMITED.** Register at least 10 days in advance.

### 2012 CONSTRUCTION RISK & INSURANCE SPECIALIST REGISTRATION

(Copy this form to register additional students)

Name ..... Position  CSR  
 TDI # .....  Producer  
 Agency .....  Principal  
 Mailing address .....  
 City/State/ZIP .....  
 E-mail..... Phone (.....).....

#### Class

- Comm. Liability Ins. for Contractors (CRIS1)      Date: ..... City: .....
- Contractual Risk Transfer (CRIS2)      Date: ..... City: .....
- Workers' Comp. for Contractors (CRIS3)      Date: ..... City: .....
- Property Insurance for Contractors (CRIS4)      Date: ..... City: .....
- Comm. Auto, Surety, CIPs, and Misc. Lines (CRIS5)      Date: ..... City: .....

Tuition (each class) \$185 each member/\$370 each nonmember

Check payable to IIAT enclosed for \$\_\_\_\_\_ Please check  Discover  Visa  MasterCard  AMEX

Credit card # ..... Expiration date \_\_\_\_/\_\_\_\_

Name on card..... Signature .....

Return to: IIAT, P.O. Box 142363, Austin, TX 78714-2363

W