

## Optimize Your OPPORTUNITIES

Every insurance agent has one goal—to obtain and keep satisfied customers. Getting those customers can be an arduous process but the more organized you are, the better chance you have of being successful.

The IIAT Producer Prospect Management System is an easy-to-use prospect tracking system tailor-made for the insurance industry. Using Microsoft Access, the system allows you to track, forecast and run reports on your producer Prospect.

Completely automated and customizable to your specific niche industry, the Producer Prospect Management System has unique features that includes:

- Increased ability to make the sale by standardizing the pre-qualification process so all agents are using their time and resources effectively
- **Robust reporting options** to give full visibility into each producers sale cycles
- **No ongoing maintenance fees**

Ultimately, the IIAT Producer Prospect Management System will help you transform prospects into relationships.

### Don't wait, order now!

PLEASE WRITE CLEARLY TO ENSURE DELIVERY OF PROGRAMS

NAME: \_\_\_\_\_

ADDRESS: \_\_\_\_\_

CITY: \_\_\_\_\_ STATE: \_\_\_\_\_ ZIP: \_\_\_\_\_

E-MAIL ADDRESS: \_\_\_\_\_ @ \_\_\_\_\_ . \_\_\_\_\_

PHONE: ( \_\_\_\_\_ ) \_\_\_\_\_ - \_\_\_\_\_

**PAYMENT METHOD: Cash or check (payable to IIAT) or credit card**

**Price Structure:**  1-4 Producers in Agency: \$950  5 or more: \$1900

**Payment:**  Check  Mastercard  VISA  AMEX  Discover

Card Holder: \_\_\_\_\_ Expiration Date: \_\_\_\_\_

Card Number: \_\_\_\_\_ Total \$ \_\_\_\_\_

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Mon.-Fri., 8:30 a.m.-5:00 p.m.  
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