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IIAT names Don Medlin top independent insurance agent in Texas *Plano agent receives the 2009 Drex Foreman Award*

PLANO, TX – June 17, 2009 – The Independent Insurance Agents of Texas (IIAT) is proud to announce Plano independent insurance agent Don Medlin is winner of the Drex Foreman Award at the 112th Annual Conference & Trade Show. Named after Drex Foreman, who served as the chief executive director of IIAT for more than 30 years, the Drex Foreman Award is the highest honor IIAT bestows annually to an independent agent who has contributed greatly to the independent agency system.

“This year’s honoree is truly a self-made man,” said Frank Swingle, IIAT award committee chair. “While building a successful agency from the bottom up, Don Medlin not only found the time to give back, he went above and beyond what most people are willing to do.”

Medlin is president and CEO of Scarbrough, Medlin & Associates, Inc. a large commercial regional independent insurance agency located in Plano, Texas. He has served the independent agency system at several levels, including on the board and as president of the Independent Insurance Agents of Dallas (IIAD). He is also a past president of IIAT and has served on several IIAT committees.

In addition, Medlin is a faculty member of the Center for Nonprofit Management, an advisory board member for the Texas Civil Justice League and a guest lecturer for the Community Board Institute in Dallas. Among numerous local community organizations, he also sits on the board of directors for Victims Outreach and the Budget and Review Committee for the American Red Cross Dallas Area Chapter.

“I learned about the importance of volunteering at an early age and have never forgotten those who have helped me along the way,” said Medlin.

Medlin started his career with the Gulf Insurance Group in Dallas and later joined Excalibur Insurance Company where he specialized in alternative risk financing programs. He formed Scarbrough, Medlin & Associates, Inc. in 1982 with Dallas broker Paul Scarbrough. Today it is one of the largest independent insurance agencies in the South Central United States.

Medlin earned his BBA degree from the University of North Texas (UNT), and earned his MBA from the University of Dallas. At UNT, he continues to give back with tireless fundraising efforts by serving as Chairman of the Glen L. Taylor Endowed Chair in Insurance Committee. He has also received the Distinguished Alumni Award from the UNT School of Business. Medlin continues to be a resource to the school as lecturer and supporter of the business school for students interested in the insurance industry.

According to Swingle, “No one can tell the story of Independent Insurance Agents in the State of Texas with such enthusiasm like Don Medlin. Our industry has benefited and will continue to benefit from his actions and hard work for many years to come.”

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About IIAT

The Independent Insurance Agents of Texas (IIAT) is the nation’s largest state association of Trusted Choice® agencies. IIAT represents approximately 1,800 agencies and more than 15,000 agents and insurance professionals. Trusted Choice® independent agents represent multiple insurance companies. Since they are not employees of any single insurance company, they are advocates for insurance consumers helping them comparison shop for cost-effective and customized coverage. IIAT is also affiliated with the Independent Insurance Agents & Brokers of America and works with legislative, regulatory and judicial bodies in Texas on behalf of independent insurance agents across the state. More information on IIAT can be found online at iiat.org.