

Products Order Form

Independent Insurance Agents of Texas

Publications	Price*		Quantity	Cost
	member	nonmember		
Texas P&C License Study Guide Supplement, 2007 edition	\$30.00	\$30.00		
Commercial General Liability Policy Handbook, seventh edition*	40.00	50.00		
Commercial Property Handbook, fifth edition*	40.00	50.00		
Experience Rating Workbook, first edition	40.00	50.00		
Texas Homeowners Policy Handbook, seventh edition*	40.00	50.00		
Texas Personal Auto Policy Handbook, sixth edition*	40.00	50.00		
Profit First: An Agent's Guide to Compensating Producers, first edition	60.00	75.00		
An Agent's Guide to Recruiting and Hiring Producers, first edition	40.00	50.00		
Best Practices for Insuring Condominiums in Texas+	40.00	50.00		

License Study Materials

Texas P&C License Study Guide-PASS Package (includes P&C Exam Simulator*) ENGLISH	\$90.00	\$100.00		
Texas P&C License Study Guide-PASS Package (includes P&C Exam Simulator*) SPANISH	90.00	\$100.00		
Texas P&C License Study Guide Supplement, 2007 edition	30.00	30.00		
P&C Exam Simulator*	45.00	50.00		
Texas P&C License Study Guide-PASS Package (includes P&C Exam Simulator*) and Supplement	115.00	125.00		
Life & Health Study Guide-PASS Package (includes Exam Simulator*)	90.00	100.00		
Life & Health Exam Simulator*	45.00	50.00		
Texas Personal Lines Study Guide-PASS Package (includes Personal Lines Exam Simulator*)	90.00	100.00		

DVD**

E&O Loss Control in the Independent Agency (4 CE credits) Package includes three Agency Audit Workbooks	\$155.00	\$230.00		
Additional Agency Audit Workbooks	12.00	18.00		

CDs**

ETHICS	Price*		Quantity	Cost	
	member	nonmember			
	Ethical Dilemmas: Part 1 (1 CD, 1 CE credit, exp. 5/13)	\$16.00	\$21.00		
	Ethical Dilemmas: Part 2 (1 CD, 1 CE credit, exp. 5/13)	16.00	21.00		
Ethical Dilemmas: Parts 1 & 2 (2 CDs, 1 CE credit each part, exp. 5/13)	19.00	23.50			

CDs

2012 JOE VINCENT SEMINAR	Price*		Quantity	Cost	
	member	nonmember			
	2012 Industry Preview (2 CE credit, exp. 11/13)	\$20.00	25.00		
	How to Market to People Not Like You (No CE credit)	20.00	25.00		
	Cyber Security: Protecting Your Customer Data (1.5 CE credits, exp. 11/13)	20.00	25.00		
	You Can Hire a Successful Producer (1.5 CE credits, exp. 11/13)	20.00	25.00		
	Agency Morale Checkup: Maintaining a Positive Work Environment (1.5 CE credits, exp. 11/13)	20.00	25.00		
	What's Your Agency Worth?: Practical Agency Valuation Methods (1.5 CE credits, exp. 11/13)	20.00	25.00		
	Introducing the Independent Agent Portal (No CE credit)	20.00	25.00		
	Managing Market Relationships (1.5 CE credits, exp. 11/13)	20.00	25.00		
	Globalization of the Insurance Industry (1.5 CE credits, exp. 11/13)	20.00	25.00		
	Designing Competitive Compensation Plans (1.5 CE credits, exp. 11/13)	20.00	25.00		
	Marketing Personal Lines in the Digital Age (1.5 CE credits, exp. 11/13)	20.00	25.00		
Achieving a Balance Between Management and Leadership (1.5 CE credits, exp. 11/13)	20.00	25.00			

* The Exam Simulator operates from your PC through the use of a program key.

** To receive CE credit for all DVD and CD courses, classes must include at least three students and an instructor.

+ Members can order five or more copies for only \$20 per copy; Nonmembers can order five or more copies for \$30 per copy.

CDs**

2011 ANNUAL CONFERENCE	What It Takes To Succeed in Sales (1 CD, No CE, exp. 4/13)	\$20.00/\$25.00		
	Position Yourself as an Expert (1 CD, 1.5 CE credits, exp. 4/13)	20.00/25.00		
	You Signed What? (1 CD, 1 CE credit, exp. 4/13)	20.00/25.00		
	Sell From Strength: Identify Your Advantages and Solutions (1 CD, 1.5 CE credits, exp. 4/13)	20.00/25.00		
	Attacking Agency Overhead (1 CD, 1 CE credit, exp. 4/13)	20.00/25.00		
	Texas Legislative Session Wrap-Up: What It means to Your Agency (1 CD, 1 CE credit, exp. 4/13)	20.00/25.00		
	Case Closed: E&O Claims From the Files of the Attorneys (1 CD, 1 CE credit, exp. 4/13)	20.00/25.00		
	Are You Wasting Your Advertising Dollars? (1 CD, No CE, exp. 4/13)	20.00/25.00		
	How to Market to People Not Like You (1 CD, No CE, exp. 4/13)	20.00/25.00		
	You Can Hire a Successful Producer (1 CD, 1 CE credit, exp. 4/13)	20.00/25.00		

CDs

2011 SAC	SAC - Personal Lines Issues For Today (2 CDs, 1.5 CE credit, exp. 8/12)	\$20.00/\$25.00		
	SAC - Emerging Issues Facing Texas Agents (2 CD, 1.5 credit, exp. 8/12)	20.00/25.00		
	SAC - Ethics, what Would a Cowboy Do? (1 CD, 1 CE credit, exp. 8/12)	20.00/25.00		
	Being Successful Means Being Different (1 CD, no credit)	20.00/25.00		
	SAC - What is Your Agency Worth (2 CDs, 1.5 CE credit, exp. 8/12)	20.00/25.00		
	Selling in the New Economy Revenue Development (1 CD, no credit)	20.00/25.00		
	SAC - Contractual Liability & Additional Insureds (1 CD, 1 CE credit, exp. 8/12)	20.00/25.00		
	SAC - A Case for Fee Based Services (1 CD, 1 CE credit, exp. 8/12)	20.00/25.00		

Miscellaneous

Spanish Language Notices (300)		\$15.00/20.00		
Policy Stickers (250) (indicate number)	PS-_____	15.00/20.00		
	PS-_____	15.00/20.00		

Policy stickers shown at 90% of normal size—Bright red or blue background with white lettering.

NOTICE

Your homeowners policy's limitations include:
 \$100 Limit on money loss
 \$500 Limit on Jewelry & Furs loss
 \$500 Limit on Stamp collection loss.
Flooding is not covered

PS-12

NOTICE

Please contact our office **IMMEDIATELY** if your property becomes **VACANT. PROPERTY COVERAGE TERMINATES after 60 DAYS.**

PS-10

BUSINESS ACTIVITIES

This policy **EXCLUDES** coverage for **BUSINESS ACTIVITIES**. Please contact our office if there is a need for such coverage.

PS-14

TOTAL AMOUNT Prices include sales tax, postage and handling.....\$ _____

<p>Phone </p> <p>Call 800.880.7428 or 512.476.6281. Business hours: Monday-Friday, 8 a.m.-5:00 p.m. Have credit card number ready.</p>	<p>Click </p> <p>on www.iiat.org to order online.</p>	<p>Fax </p> <p>Complete this form, including credit card information, and fax to 512.469.9512.</p>	<p>Mail </p> <p>Independent Insurance Agents of Texas, P.O. Box 142363, Austin, Texas 78714-2363</p>
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