

IIAT's Custom Training



Custom training brings IIAT's knowledgeable instructors and informative CE classes to you!

Convenient

You choose the topics, pick a date, make meeting location arrangements, and IIAT will deliver a customized training program to your staff.

Economical

Arrange custom training at your office for the entire staff to reduce time and money spent traveling to offsite CE training courses.

Professional

IIAT's professional instructors are highly-regarded in the industry and experts at understanding insurance issues and teaching agents. You can count on them to present the most up-to-date and accurate information.

Topics Include:

- Business Auto
- Commercial Property Exposures
- General Liability
- Workers Compensation and Specialty Policies
- E&O Risk Management
- Cyber Liability
- Care, Custody, or Control: Where's the Coverage
- Ethics
- Drones
- Flood vs. Commercial Property Forms- Differences that matter
- You Signed What?
- Introduction to Crime Insurance
- Coverage Traps in the Business Auto Policy
- Additional Insureds and Contractual Liability
- Personal Liability Exposures
- Personal Auto Exposures
- Residential Property Exposures
- Overlooked and Misunderstood Homeowners Liability Exclusions
- Roof Claim Issues in TX
- Personal Lines Claims Issues
- Understanding the Furnished Auto Exposure
- Who Actually is an Insured on a Personal Policy
- Personal Injury in the Internet Age
- And more

CALL NOW for more information: Linda Silgero • lsilg@iiat.org • 512-493-2414 • iiat.org/CustomTraining

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 **Independent Insurance**
Agents of Texas
Move Forward Together.

Frequently Asked Questions About IIAT's Custom Training

Where can the classes be held?

Anywhere that is quiet and free of distractions. Most classes are held in the largest room in the agency. However, some agents prefer to get their staff out of the office to a hotel or a conference facility. Some agents have found free meeting space at the Chamber of Commerce or local bank building. We will provide you with set-up instructions, but keep in mind that any class that lasts more than a couple of hours should be set with tables and chairs for the students.

What if we don't have ten students to meet the minimum?

Some agencies will partner with another agency in the area to meet the minimum requirement. Often, IIAT will present the same class on two consecutive days, allowing the agencies to split their staff between the two.

Can I select an instructor?

Yes, as long as the IIAT instructor you request has experience with the courses you have selected and is available. Your advisor at IIAT can help you determine the best instructor for the courses you want presented.

What kind of equipment is needed?

Our instructors prefer to use their own LCD projector with a screen you've provided (or light-colored blank wall). A dry-erase board or flipchart to write on would be helpful.

What if we have to cancel?

No problem. Simply call IIAT and we will reschedule. We want to present the program at the best possible time for you and your employees.

Is there a maximum number of hours that can be taught in one day?

Yes. To maximize learning, we limit the number of hours per day to no more than eight.

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Thank you for inquiring about an in-agency training event. Please fill out the following form so we can schedule your class to your preferences.

Preferred dates

Any dates to avoid

Special topics you would like addressed:

Your In-Agency Contact:

Would you like to add a L&H element?

To insure instructor availability, please allow us 30 days to schedule the event with your agency.

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