

Connecting you
with more than
1,900 TEXAS EMPLOYERS

Find a job that is ...
**MEANINGFUL, CHALLENGING
AND REWARDING**



IIAT career center

iiat.org



Join the people who
KEEP BUSINESS & INDUSTRY ALIVE ...

Choose a career *with an*
INDEPENDENT INSURANCE AGENCY



IIAT career center

iiat.org

The insurance industry's best

CAREER RESOURCES

& most effective

JOB BOARD.



Join the people who
**KEEP BUSINESS &
INDUSTRY ALIVE ...**

with a career that is

MEANINGFUL

Help businesses and families
protect their most important assets

CHALLENGING

Managing customers' risks requires
extensive expertise and continued
professional development

REWARDING

Competitive, performance-driven
compensation in a financially resilient
and stable industry

Post your
**RESUME &
SEARCH JOBS** *at*
iiat.org



XYZ CORP.

Property Insured for
\$10,000,000

XYZ CORP.

Commercial General Liability
\$5,000,000

BODYGUARD

Liability Insurance
\$100,000

**MODEL'S
LEGS**

Insured for
\$1,000,000

Without insurance,
BUSINESSES *wouldn't run.*

The **POSSIBILITIES** *are* **ENDLESS.**

Find your niche.

**LIMOUSINE
SERVICE**

Liability Insurance
\$300,000

**FINE
INSTRUMENT**

Insured for
\$15,000

**PHOTOGRAPHY
EQUIPMENT**

Insured for \$3,500

CHOOSE A CAREER with an independent insurance agency and make a difference in your community by helping businesses and families survive, recover and prosper.

Independent insurance agents provide an indispensable link between insurance companies and the consumer. They don't work for one company, so they can put their clients' needs first.

PRODUCER/SALES REPRESENTATIVE

Consult with businesses and families; evaluating needs, assessing risks and recommending the most appropriate insurance coverage.

CUSTOMER/ACCOUNT MANAGER

Manage long-term customer relationships by responding to customer questions and keeping coverages up-to-date.



Earn Competitive Compensation

COMMERCIAL LINES SALES

Compensation ranges from \$66,000 at small agencies to \$239,000 at large agencies.

CUSTOMER/ACCOUNT MANAGERS

Compensation ranges from \$32,000 to \$53,000.

Because the insurance industry is so
VITAL TO THE ECONOMY,
it offers a
STABLE, SECURE CAREER PATH
with room to grow.

Insurance Career Opportunities

Get job descriptions on the IIAT Career Center at

iiat.org



Producer

Account Manager

Actuary

Agency Manager

Agency Owner

Agent/Broker

Claims Adjuster

**Customer Service
Team Leader**

Field Representative

Loss Control Specialist

Risk Manager

Sales Manager

Underwriter



IIAT career center

JOB BOARD

Post your resume & search jobs

INDUSTRY INFORMATION

JOB DESCRIPTIONS

COLLEGE INSURANCE PROGRAMS

STUDENT MEMBERSHIP

iiat.org



**Independent
Insurance
Agents of Texas**

[1115 San Jacinto, Suite 100, Austin, TX 78701]

[800.880.7428][512.476.6281][FAX 512.469.9512][iiat.org]