

Kim Hutson



Kim Hutson, CIC

EDUCATION DIRECTOR & AGENCY ADVANTAGE COACH

My Kolbe is **8-6-3-3**.

I am naturally a Strategist.

My "why" is to find a better way and share it with you!

 *I'm passionate about helping organizations grow, solve problems and thrive!*

GET IN TOUCH WITH KIM

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**Independent
Insurance
Agents of Texas**

MEMBERSHIP MAKES YOU STRONGER

IIAT Agency Consulting **MAXIMIZE YOUR AGENCY**

Kim has a passion for connecting small and start-up agencies with the solutions they need to compete and grow. Before joining IIAT, Kim was an owner of a small agency for more than 20 years in Plano, TX. She has gone through the experience of perpetuating her family's agency and growing its business. She can help set your agency up for success.

Specialties

- Solving small agency's daily challenges
- Improving agency processes
- Maximizing company contracts
- Agency profitability analysis
- Employee engagement and productivity
- Agency Culture

Experience

- Agency Advantage Coach – IIAT
- Commercial P&C Operations Director – Assured Partners of Tx
- Co-owner, COO – Hutson Insurance Group

Certifications

- Certified Insurance Counselor (CIC)

"We needed help identifying several challenges within our agency. Kim gave us experienced guidance and helped us implement changes that had an immediate impact. She provided the focus we needed to move past some roadblocks and keep us moving forward toward our goals"

– Clint Henson, Lee Insurance Agency