



**Independent
Insurance
Agents of Texas**

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Gaylon Brown of Dallas to Serve as Chair-Elect of the Independent Insurance Agents of Texas

AUSTIN, TX — The Independent Insurance Agents of Texas (IIAT) elected Gaylon Brown of TexCap Insurance in Dallas to serve as chair-elect for 2020-2021 during IIAT's annual business meeting on June 10, 2020. Due to Covid-19, the business meeting was held virtually.

Brown is CEO and Managing Partner of TexCap Insurance in Dallas. He graduated from Hardin Simmons University in 1971 and began his insurance career with Millerman & Millerman Insurance Agency (M&M). Brown became a partner at M&M in 1975, which was later sold to Brook Crawford & Associates in 1992, and subsequently to Hilb, Rogal & Hamilton (HRH) in 1994. Brown served as Executive Vice President of HRH until his resignation in October 2005, at which time he helped found TexCap Insurance.

Brown has served on many insurance company advisory boards, state and local associations, and committees. He is a past president of the Independent Insurance Agents of Dallas.

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About IIAT

The Independent Insurance Agents of Texas (IIAT) expands the value and influence of independent insurance agencies via advocacy, training, business solutions, professional networking, and market resources.

Independent insurance agents represent multiple insurance companies; they aren't employees of any single insurance company. Their independence empowers them to focus exclusively on providing their customers with the best, most personalized insurance options possible.

As the largest association of independent agencies in the country—representing nearly 1,500 agencies that employ approximately 20,000 Texans—IIAT provides a wide range of products and resources to the insurance industry. Each year, IIAT delivers more than 250 days of education, ongoing legislative and regulatory advocacy, access to new insurance markets, customized business solutions, and answers to thousands of specific questions from across the state (and country).

Learn more online at www.iiat.org. IIAT is affiliated with the Independent Insurance Agents & Brokers of America (IIABA, the "Big I") and TrustedChoice. There are 14 local, standalone associations in Texas.