



**Independent
Insurance
Agents of Texas**

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Frank Swingle of Dallas Receives 2019 Drex Foreman Award

AUSTIN, TX — The Independent Insurance Agents of Texas (IIAT) is proud to announce that Frank Swingle, Jr., founder and CEO of Swingle Collins & Associates in Dallas, was named the 2019 Drex Foreman Award winner at IIAT's Insurcon in Grapevine on June 21. Named after Drex Foreman, who served as the chief executive director of IIAT for more than 30 years, the Drex Foreman Award is the highest honor IIAT bestows annually to an individual who has contributed greatly to the independent agency system.

Frank founded Swingle Collins & Associates 37 years ago based on his commitment to help successful business owners in the North Texas area. His agency's ability to meet their clients' risk management needs while attracting great talent and shareholders has resulted in the agency becoming one of the largest independent insurance brokerages in Texas. Under Frank's leadership, Swingle Collins & Associates has received many accolades, including:

- Insurance Journal "Top 100 Property/Casualty Agency" for the past three years;
- Cornerstone Awards recipient for both commercial and personal lines;
- A "Best" Practices Agency" for more than 20 years; and
- Dallas Business Journal "Best Places to Work."

A key to his agency's success is Frank's focus on insurance education. "Frank has established perhaps the strongest internal education program in the industry. He has demonstrated his commitment to helping his employees learn the art of insurance and become true masters of our trade. It is engrained in their culture," said outgoing IIAT Chair Jeff Brady, president and CEO of Brady, Chapman, Holland & Associates in Houston.

Whether engaging with the community, business owners, or the agency, Frank attributes his success to his adherence to his core values. "Frank is 'fiercely' independent and he truly lives his core values of integrity, knowledge and customer service," said Brady. Frank has demonstrated these values in additional industry leadership roles, including serving as president of the Independent Insurance Agents of Texas (IIAT) and president of the Independent Insurance Agents of Dallas (IIAD), and numerous agency and carrier boards and councils.

A long-standing member of the Salesmanship Club of Dallas, Frank served as president and chairman of the Byron Nelson PGA Tour golf tournament. He also serves on the board of the Salvation Army and is a member of the Addison Rotary Club.

"I'm tremendously honored to receive this award. I couldn't be here without my wonderful family and my phenomenal teammates," said Frank. "None of us could be here without the wonderful environment we have in Texas to sell insurance. At this event (Insurcon), we see each other as friends – our carrier partners, our vendor partners and competitors. We need to be friends and we need to work together to make this industry as great as it can be," said Frank.

About IIAT

The Independent Insurance Agents of Texas (IIAT) is the nation's largest state association of Trusted Choice® agencies. IIAT represents approximately 1,600 agencies and more than 14,000 agents and insurance professionals. Trusted Choice® independent agents represent multiple insurance companies. Since they are not employees of any single insurance company, they are advocates for insurance consumers helping them comparison shop for cost-effective and customized coverage. IIAT is also affiliated with the Independent Insurance Agents & Brokers of America and works with legislative, regulatory and judicial bodies in Texas on behalf of independent insurance agents across the state. More information on IIAT can be found online at iiat.org.

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