



**Independent
Insurance
Agents of Texas**

Media contacts:	Matt Smith , IIAT Communications Director	msmith@iiat.org	512.493.2427
	Marit Peters , IIAT President & Executive Director	mpete@iiat.org	512.476.6281

Tuesday, June 23, 2020

Independent Insurance Agents of Texas Names Karla Stoffle of Amarillo Account Manager of the Year

AUSTIN, TX — The Independent Insurance Agents of Texas (IIAT) is proud to announce that Karla Stoffle of Upshaw Insurance in Amarillo was named the Account Manager of the Year during IIAT’s annual business meeting on June 10, 2020. Due to Covid-19, the business meeting was held virtually. The Account Manager of the Year award is given annually to an account manager in Texas who exemplifies outstanding leadership and service to the independent agency system and to the public at large.

Karla has 38 years of experience working in the insurance industry as an account service representative and claims specialist. She has been an account executive with Upshaw insurance since 2012. “I love insurance because it keeps me on my toes and it can be challenging keeping up with the many changes. I always tell the younger generation to not get too comfortable with their knowledge, as it will change tomorrow,” said Karla.

In addition to her account executive duties, Karla volunteers on various committees dedicated to making sure clients and her fellow employees are happy. Currently, she serves on Upshaw’s communications, education and community involvement committees.

Serving her community is a priority for Karla. “Upshaw Insurance Agency is extremely involved in volunteering with different organizations located in Amarillo,” said Karla. “My favorite volunteer work would have to be with Habitat for Humanity. Upshaw bought and raised funds to purchase housing material. We framed, sheet rocked, installed windows and much more. The look on the families faces when they were given the keys was priceless and was a moment I will cherish forever,” she said.

“I am honored to receive this award. I’m very grateful for the insurance industry and all of the successful and honorable people I have worked with and continue to work with,” said Karla.

* * *

About IIAT

The Independent Insurance Agents of Texas (IIAT) expands the value and influence of independent insurance agencies via advocacy, training, business solutions, professional networking, and market resources.

Independent insurance agents represent multiple insurance companies; they aren’t employees of any single insurance company. Their independence empowers them to focus exclusively on providing their customers with the best, most personalized insurance options possible.

As the largest association of independent agencies in the country—representing nearly 1,500 agencies that employ approximately 20,000 Texans—IIAT provides a wide range of products and resources to the insurance industry. Each year, IIAT delivers more than 250 days of education, ongoing legislative and regulatory advocacy, access to new insurance markets, customized business solutions, and answers to thousands of specific questions from across the state (and country).

Learn more online at www.iiat.org. IIAT is affiliated with the Independent Insurance Agents & Brokers of America (IIABA, the “Big I”) and TrustedChoice. There are 14 local, standalone associations in Texas.